



David R. Stover, SIOR

Executive Vice President

Dave Stover brings enthusiasm, good nature, and over 18 years of successful real estate experience to every business encounter. He joined the Chartwell Group in the Spring of 1997 as a Vice President in the Industrial Division, and has concluded more than 500 leasing, sales, and build-to suit transactions. Mr. Stover works with both local and national companies, and has been directly involved in the sale or lease of over 12 million square feet of office / industrial property.

Many of Mr. Stover's transactions require significant site analysis, lease/purchase agreement negotiation, tax abatement opportunities, cost analysis, zoning issues and financing options. His forte rests in his ability

to help his clients clearly evaluate their unique real estate needs and objectives. Once physical space plans have been identified in relation to cost and time constraints, Mr. Stover works with his clients to determine the most effective strategy, either in terms of site consolidation, building expansion, or moving to a new facility.

Dave is a member of the Society of Industrial and Office Realtors (SIOR). SIOR is the leading professional commercial and industrial real estate association in the world. Real estate transaction professionals who hold the SIOR designation are recognized by corporate real estate executives, commercial real estate brokers, and agents, lenders, and other real estate professionals as the most experienced and capable brokerage practitioners in any market. On numerous occasions, Dave has been selected as a nominee for "Industrial Broker of the Year" for the Northern Ohio Chapter of the National Association of Industrial and Office Properties (NAIOP).

Dave Stover's persistence for excellence is also reflected in his educational background. Through a scholarship, Mr. Stover graduated from Clemson University with an MBA degree in Marketing and a Bachelor's degree in Management and Real Estate. As an undergraduate, Dave was a member of the Clemson University Golf Team and during graduate school he worked for the Athletic Department promoting the University's athletic teams. Dave Stover is a team player with a strong competitive spirit and always pursues a win/win solution in business.

AREAS OF EXPERTISE

- Industrial Sales and Leasing
- Office Sales and Leasing
- Tenant Representation
- Corporate Real Estate Services
 - Build-to-Suit Projects
 - Property Valuation
 - Site Acquisition
 - Consulting



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