



David C. Wagner

Principal & Co-Managing Director

David Wagner has been active in commercial real estate business since the early 1980's. Prior to co-founding the Chartwell Group in 1991 with Mac Biggar, he spent several years with Ostendorf-Morris/Colliers Real Estate as one of their top producers where he initiated and successfully ran the entire retail real estate division. His experience and successes with Mr. Biggar in the 1980's created the right formula for Chartwell Group. Currently, Mr. Wagner is the force driving Chartwell's direction into new markets, including mixed use urban redevelopment, industrial brownfields development and investments, and historic redevelopment projects.

Mr. Wagner has contributed significantly to the sale and leasing of industrial, office, retail and mixed use properties in downtown Cleveland and northeast Ohio

communities. Currently, a recognized expert on the rehabilitation and conversion of properties, he has also contributed largely to the revitalization of The Flats, Historic Warehouse District, the Historic Gateway Neighborhood and the Ohio Canal Corridor.

During his career, he has completed more than 750 successful transactions for major clients including: The JCPenney Company, Tandy Corporation, Motorola, Hyatt Regency Corporation, Marriott Corporation, Greyhound, BP America, Unocal, CSX Corporation, Sherwin Williams Company, E.J. DeBartolo Corp, LR Development Corp., Landmark Management, Forest City Development Corporation, Wal-Mart Stores, Inc., Fifth Third/Maxus, Jacobs Entertainment, Swagelok Corp., and Visconsi Development.

A graduate of St. Edward High School, Lakewood Ohio and St. Vincent College in Latrobe, Pennsylvania, he earned a Bachelor of Science Degree in Business Administration. David also completed selected post graduate real estate courses at M.I.T., Cambridge, Massachusetts. His civic involvements include The City Mission, The American Red Cross, Gilmour Hockey Coach, the Board of Ohio Canal Corridor, The Historic Gateway Neighborhood and Chairman of the property commission at St. Joan of Arc Church in Chagrin Falls.

AREAS OF EXPERTISE

- Adaptive Reuse of Properties - Urban and Rural
- Historic Redevelopment and Historic Tax Credits
- Industrial/Commercial Sales and Leasing
- Industrial, Office and Retail Site Selection
- Investment Analysis and Sales
- Land Assemblage & Development
- Urban/Suburban Gentrification



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dwagner@chartwellgroup.com • 216.839.2002 • www.chartwellgroup.com

