



Paul A. Lynn, CCIM Vice President/ Southwest Regional Manager

Mr. Lynn has recently become associated with Chartwell Group, as a member of the Accelerated Marketing Division as the Vice President and Southwest Regional Manager. Previously, Mr. Lynn spent 20 years associated with Sheldon Good & Company in various capacities of auction marketing and sales, and has been involved in the sales and marketing of Commercial Real Estate for over 35 years. In 1987, Mr. Lynn received the coveted CCIM designation from the CCIM Institute. Throughout his real estate career, Mr. Lynn has focused his expertise in

real estate investment sales and leasing of all types of commercial and special purpose properties, with aggregate value totaling over \$1 Billion. Mr. Lynn has been involved in Auctions and Sealed Bid Sales throughout Texas, nationally and internationally. His client base includes Fortune 500 companies, Corporate America, financial institutions, insurance companies, developers, REITs, home builders, business owners, and private sellers, as a broker and consultant.

Mr. Lynn is widely quoted as an expert regarding the benefits of accelerated marketing via the real estate auction. A frequent speaker on the subject, he has addressed professional and trade organizations locally, regionally and nationally. He has authored or co-authored numerous articles that have appeared in real estate columns for various trade publications.

Mr. Lynn received his Bachelor of Arts Degree in Political Science from Drake University. He is a licensed real estate broker in Texas, Illinois, Oklahoma, Florida, and Louisiana and a licensed auctioneer in Texas. Mr. Lynn was elected in 2007 to a three-year term on the National CCIM Board of Directors, and serves as the 2008 Chair of the CCIM Professional Standards Committee. He has also served at the national level on many other CCIM Task Forces and Committees. Mr. Lynn was President of the Houston/Gulf Coast CCIM Chapter - 1993, and continues to serve as Chair or Member on various CCIM committees nationally and locally. Mr. Lynn served on the 2008 NAR Professional Standards Committee. Throughout the years, Mr. Lynn has served in many leadership positions for: Union of Reform Judaism (URJ); Congregation Emanu El - Houston; The Jewish Federation of Houston (Presented the Young Leadership Award - 1995); ADL; Houston Grand Opera and Houston Grand Opera Guild; Houston Forum - Distinguished Speakers Platform; Houston Association of Realtors®; Texas Association of Realtors®; National Association of Realtors®; and many other real estate and community organizations.



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